## **Budgetary Quote Pricing**

## **Cost Proposal Summary**

Description	Qty	Price/Unit	Total Price
One-Time Costs			
GeoLynx Mobile Software License(s)	300	\$550	\$165,000
GeoLynx AVL Software License(s) (IP AVL)	63	\$3,500	\$220,500
Standard IP AVL Client Interface (one license required for each vehicle being tracked in GeoLynx AVL)	300	\$100	\$30,000
Installation and Training			\$31,400
IP AVL Implementation			\$5,000
One-Time Costs Total:			\$451,900
Annual Costs			
Annual GeoLynx Mobile Software Support and Maintenance			\$24,750
Annual GeoLynx AVL Software Support and Maintenance			\$33,075
Annual Standard IP AVL Client Interface Software Support and Maintenance			\$4,500
	ļ	Annual Costs Total:	\$62,325

GeoLynx Mobile Total:

\$514,225

Note:

GeoLynx Mobile and GeoLynx AVL are single use licenses. One license is needed per mobile data terminal or workstation.

GeoComm will install up to 30 units of GeoLynx Mobile and Standard IP AVL clients on customer provided mobile data terminals per day. GeoComm will train a Honolulu PD designee(s) to install the remaining licenses. Honolulu PD could also determine the number of licenses desired to be installed by GeoComm, however, the cost of installation and training would increase.

GeoLynx AVL is an add-on module to GeoLynx 9-1-1. A license of GeoLynx 9-1-1 or GeoLynx 9-1-1 Admin is required to run GeoLynx AVL. GeoComm understands GeoLynx AVL will reside on existing licenses of GeoLynx 9-1-1.

Typical software implementation turnaround is 90 days. A finalized project schedule will be determined at the start of the project.

Training includes up to three train-the-trainer sessions for each software product.

Installation and training will occur during the same on-site trip.

Above costs include all travel and associated costs.

Software support and maintenance services shall commence 90 days after software installation and continue for one year. Interface fees, if applicable, are not included in this total.

Above costs do not include required GPS units for vehicles or the mobile data network. These are required elements and are the responsibility of Honolulu PD. These elements must be implemented prior to on-site installation and training

Applicable state service taxes will be determined and applied at contract signing.



